CAMP MANATAWNY NEWSLETTER

SUMMER SESSIONS 2019, UPDATED MISSION & VISION, MAKING CAMP A REALITY FOR EVERY CHILD, ANNUAL CORPORATE MEETING & 2018 ANNUAL REPORT, WORK DAYS AT CAMP

Summer Sessions 2019

CLICK ON YOUR WEEK TO REGISTER

Overnight Camp: Saturday afternoon to Saturday morning. Seven days of activities, including Bible class, athletics, swimming, crafts, archery, canoes, and many more.

Sun	Mon	Tue	Wed	Thu	Fri	Sat	
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<u>Day Camp</u>: If you are not quite ready to send your child away to camp for 7 full days, there is a Day Camp option for kids in grades 1 to 6. Children attend from Sunday to Friday, 8:00 am to 5:30 pm only. Breakfast and Lunch are provided.

Director: Shawn Cutts

For teens who have completed grades 11 & 12

Director: Matt Richards & Joe Lohr *For teens who have completed grades*8, 9, & 10

Director: Matthew White

For teens who have completed grades 7. 8. & 9

Director: Jonathan Woodall

For children and tweens who have completed grades 5 & 6

Director: Rebekah & Elizabeth Lazar

For tweens and teens who have completed grades 5, 6, & 7

Director: Matt Ahearn

For children who have completed grades 3 & 4

Director: Manny Vander Vennen

For children who have completed grades 1 & 2

Fees and Discounts for 2018:

\$325 for the full week. A deposit of \$100 (non-refundable) is required at time of registration.

First Time Camper Discount: First time campers are welcomed with a \$25 discount.

Multi Camper Discount: Families that register more than two campers from their immediate family (i.e., brother, sister) will receive a \$25 discount per additional camper.

Camp in Spring









Camp Manatawny, 33 Camp Road, Douglassville, PA 19518
Telephone: (610)-689-0173
Camp website: www.manatawny.org

Camp website: www.manatawny.org
Capital campaign: www.impactinglivesforchrist.org





Making Camp a Reality for Every Child Who Wants to Attend

Above all else, Camp Manatawny is Mission Minded! In the past, Camp was a summer destination for many children from churches of Christ. But today, Camp draws less than 50% of its campers from church of Christ congregations. About 25% come from other communities of faith, and the rest are unchurched - campers who have life situations where they have little or no exposure to the message of the Gospel. So, it is our heartfelt desire to touch the lives of these children, plant seeds, and give them a summer camp experience that will introduce them to Jesus and transform their lives. Camp makes every effort to promote (advertise, work with community groups, invite to our Open House) and remove barriers (keeping costs down and sources of funding up) to ensure that nothing prevents these prospective campers from attending.

It is Camp's goal to ensure that financial need never becomes a reason for someone not being able to attend Camp. To support that goal, Camp provides a package of financial assistance that includes one or more of the following components: direct financial aid, sponsorships/financial subsidies, and a variety of discounts, including reduction in fees for large families. Over the last 3 camp seasons (2017 to 2019), the total value of all subsidies for summer session campers has increased year-over-year.

Camp receives funds for sponsorships from a number of churches, schools, and community groups. Sponsoring churches have included churches of Christ, but also congregations from different communities of faith: Baptist, Lutheran, Catholic and Community Churches. Examples of sponsoring community groups include Project Purpose (a Pottstown group whose goal is to provide a summer camp experience to children from local families in financial need) and the Many Rivers Learning Center (a Reading group committed to make summer camp a possibility for inner city kids).

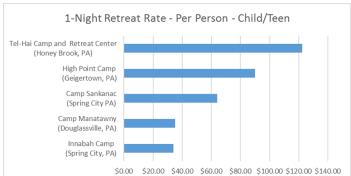
The full price of a week of overnight summer camp at Camp Manatawny is \$329 per camper. Camp has been able to maintain that price for many years. But the average out-of-pocket fees paid by campers have continued to be reduced – from \$240.51 during the 2017 season to \$208.68 during the 2019 season. The number of campers paying full price for a summer session week continues to decrease each year – from 26.7% during the 2017 season to \$24.38% during this season.

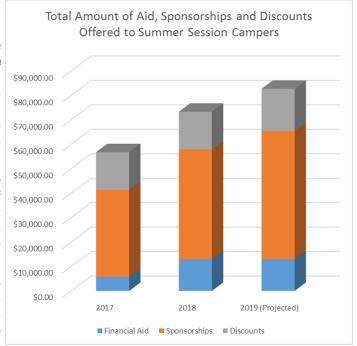
When comparing the rate charged by Camp Manatawny for a week of overnight summer camp to the rate charged by local competitors, Camp:

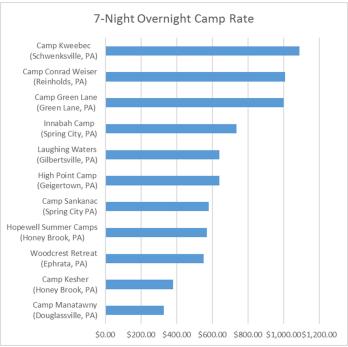
- has the lowest rate among our competitors;
- is 108% less than the average of our competitors;
- is 213% less than our most expensive competitor; and,
- is 16% less than our next closest competitor.

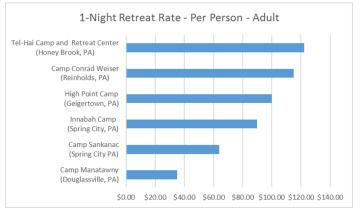
And when comparing the rate for 1-Night retreats, Camp charges well below market.

We extend our most sincere thanks to all the members of the extended Camp community - partner congregations, schools, and community groups; committed parents who send their children to camp; hundreds of volunteers who give up their time to work during Summer Sessions and on Work Days; and, generous donors who help us fund Camp operations, campships and capital improvements. You make Camp a reality for children who otherwise couldn't attend! And you make it possible for the message of the gospel to touch the lives of children who have little or no prior knowledge of Jesus!









Annual Meeting Update

Camp Manatawny held its Annual Corporate Meeting on Sunday, April 28th, after worship and a fellowship meal. Andrew Cooper, Chairman of the Camp Board, reminded all those attending about our the 2020 Goals and the Long-Term Vision for Camp:

1,000 campers attending summer sessions;

100 additional "beds" which can be used year-round;

\$1 million in donated money or property; and,

\$0 debt.

Our Long-Term Vision: To grow Camp Manatawny and secure its future by increasing the number of campers we serve, becoming and remaining debt free, and making capital improvements which support our core mission, values and goals.

Andrew also presented the highlights of 2018 including the elimination of debt in December and the purchase of the purchase of the 1.7 acre Spring Forge Lodge property. Dave Garrett, the Executive Director, gave updates on several subjects. We had **staff departures** (Tracy Santee, Rentals Manager, in February, and Macy Santee, our Bookkeeper, in April) and **new hires** (Andy Mychajlowycz, Assistant Executive Director, in March, and Patrick Damato, Food Service Director, in April. [Editor's Note: We were able to fill our bookkeeper position in May, when Becky Bleivik was hired]. Dave also provided an overview of property improvements, Summer Sessions achievements and future plans, and an update on the Retreat Center. A very large tree fell on the roof of the Retreat Center, causing extensive damage. The roof has been repaired, but extensive rework must be carried out on the interior of the building. This unexpected event has caused us to take a step back and consider the type of interior renovations that should be done to this historic building and how it should be used in the future.

The results of the 2019 Board Election were presented. All 5 nominees were elected for 3-year terms:

Colleen Gawlas and Allison Gladfelter were appointed (first-time board members); and, Kim Redden, Brian Roberts and Cheryl Snyder were re-appointed to new terms.

Andy Mychajlowycz presented the 2018 financial results [see below] and an overview of planning for New Cabin Construction as we enter Phase 2 of our Capital Campaign. As of the meeting date, \$219,520 was committed (\$84,735 donated and \$134,785 pledged) for Phase 2 work.

Colleen Gawlas

Allison Gladfelter

Kim Redden

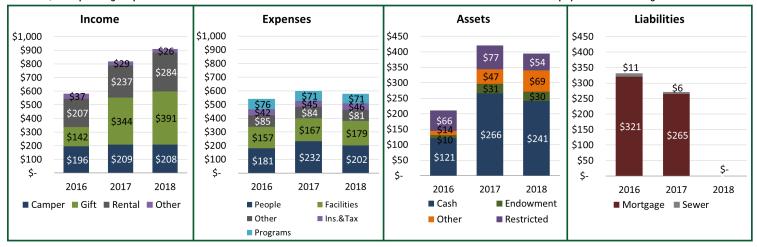
Brian Roberts

Cheryl Snyder

The meeting concluded with a **Q&A Session** with the Board and Executive Management, during Gawlas Gladfelter Redden Roberts Snyder which extensive discussions took place about the New Cabin plans and implications on Camp's finances. The Board reconfirmed the commitment to a zero debt position, which means that Infrastructure Preparation and each New Cabin construction will only begin when funds have been secured. Because the construction of the New Cabins will take several years, a commitment was also made to examine how the existing Summer Cabins can be maintained and updated to "last" until all New Cabins have been built. Details on this will be forthcoming.

Annual Report

Camp ended calendar year 2018 with positive results across the board. Operating income continued to increase while expenses were kept under control, resulting in a \$30,000 operating surplus. Assets declined because restricted donations set aside for Debt Reduction were used to pay off the remaining debt.



Updated Camp Mission Statement

After an 18 month exercise that included discussions with staff, key members of the Camp community (e.g. Camp Advisory Board) and multiple Board meetings, at the May 28 Board Meeting, the Board decided to update the Camp Mission to more completely reflect the role that Camp plays in the lives of campers, staff, volunteers and the extended Camp community.

<u>Ultra-short format:</u> Transforming lives for Christ for a lifetime!

A Christian camp glorifying God and transforming lives for Christ for a lifetime.

Short format:

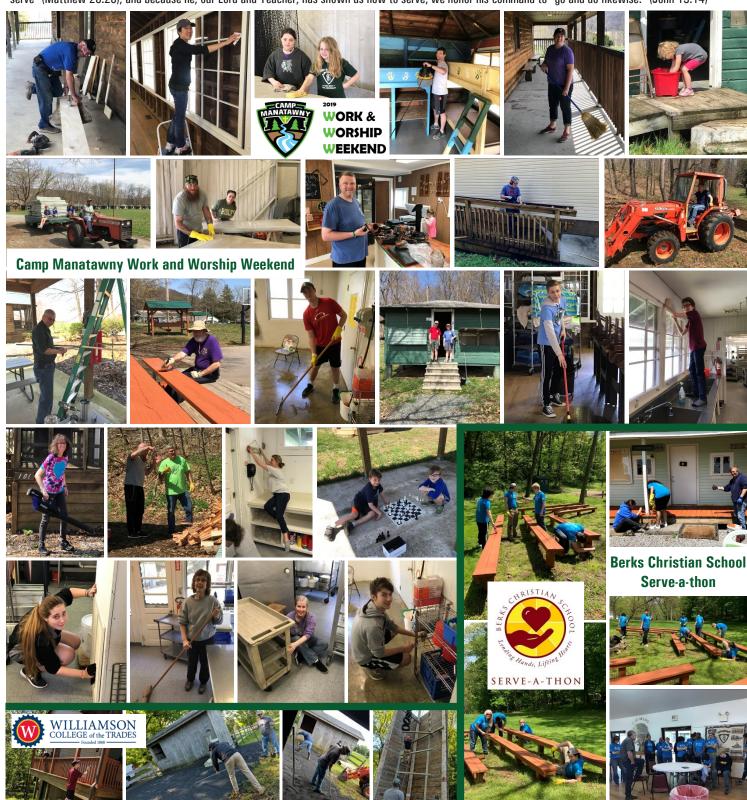
Long format:

A Christian camp glorifying God and transforming lives for Christ for a lifetime by providing opportunities for learning, service, growth and building relationships, through programs, facilities and outreach.

Work Days at Camp

Keeping Camp in good shape is a continuous activity. Nearly every week, especially during the warmer weather, there are groups of volunteers who devote time at camp to clean, repair, build, update, dig, chop, rake, powerwash, stain and cultivate

some part of Camp. But there are special events each year where large teams of volunteers come together to do massive work. From April 12 to 14, many gathered for Work & Worship Weekend. On May 7th, 8th and 12th graders from Berks Christian School chose to serve Camp as their BCS Serv-a-Thon project. From May 13th to 16th, Ed Gawlas brought a student crew from Williamson Trade School to complete many projects at Camp. And for two weeks at the end of August and beginning of September, the Sojourners will apply their skills to many construction and carpentry projects at Camp. We all know that many hands make light work. But even more importantly, we want to be like Jesus, our servant leader and perfect example. "The Son of Man did not come to be served, but to serve" (Matthew 20:28), and because he, our Lord and Teacher, has shown us how to serve, we honor his command to "go and do likewise." (John 13:14)



Williamson College of the Trades